Enable life
Connect future

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Overview

VNPT

Vietnam Posts and Telecommunications Group

State-Owned Enterprise

Telecommunications and Information Technology

Milestones

4/1995

Establishment of Vietnam Posts and Telecommunications Corporation (VNPT)

11/1995

Connected the Internet

3/2006

Transformed to VNPT Group

4/2008

Launched VINASAT-1

10/2009

Pioneer in deploying 3G

11/2011

"Broadband Changing Lives" international award

5/2012

Launched VINASAT-2

2016 - 2017

4G launched and AAE1 brought into use

2017 - 2018

Establishment of VNPT-IT. Launched the National Document Communication Axis and National Public Service Portal.

2020

Pioneer in 5G experiment. Opening of the National Reporting Information System.

2021

Completed the National Population Database System Project.

2022

Expanded 5G commercial testing.
Opening of database of cadres, civil servants and public employees

2023

Opening of IDC Hoa Lac - the 8th IDC of VNPT Group.

2024

Launching 5G nationwide at 1.5 Gbps.

Mission

SEAMLESS CONNECTION

REAL-TIME TRANSMISSION

LEADING IN QUALITY

Vision

NATIONAL DIGITAL PLATFORM REACHING OUT TO THE WORLD

Core value

SMART TECHNOLOGY

COMPREHENSIVE SOLUTIONS

SERVICES FOR THE FUTURE

Objectives

#1
- National Digital Infrastructure
- Comprehensive Digital Ecosystem
- Pioneering Vietnam's Digital Transformation

#2
- Born in Vietnam
- A Vision for Asia
- Ready for the World

#3
- Sustainable Growth
- Effective Investment
- Driving the Digital Economy

ESG – Environmental

Comply with environmental commitments at COP26

2030 reduce emission by **50%**

2040 net-zero emission

2040 use **100%** renewable energy

ESG – Social

CUSTOMER PRIVACY AND SECURITY ARE OUR TOP PRIORITY

TOP 2 information security companies in Vietnam 2024

VNPT FaceID achieved ISO 30107-3 certification for anti-spoofing of facial recognition by iBeta

VNPT DNS Protection won the Golden award of the Cybersecurity Awards 2023

VNPT BioID won the Golden award of the Cybersecurity Awards 2023

VNPT FaceID is ranked 10th in the world in the category 1:N FRVT KIOST *(multiracial face recognition)* **by NIST** *(National Institute of Standards and Technology)*

ESG – Social

Gender ratio of employees

70.45% MALE

29.55% FEMALE

FEMALE RATIO IN MEMBERS' COUNCIL
15%

FEMALE RATIO IN BOARD OF EXECUTIVES
20%

Diversity – Integration – Excellent working environment

#30
"Best Places to Work in Vietnam" according to Anphabe

#3
"Best Places to Work in Vietnam" in the Hardware/Infrastructure/Telecommunications

#7
"Best Places to Work in Vietnam" in the IT/Software & Applications/ E-commerce

Top 50
Vietnamese attractive employer in 2024

ESG – Social

COMMUNITY-ORIENTED ACTIVITIES

IN 2024 VNPT provided **VND 50 billion** in support for people and customers affected by Storm No. 3

Launched a support package including **100 minutes of domestic calls (on-net/off-net) and 15GB of data** for customers in areas affected by Storm No. 3

Mobilised **100% of ours workforce** in storm- and landslide-affected areas, maintaining a state of full readiness for emergency response and incident handling

ESG – Governance

Comply with Vietnamese and international laws

Publish periodic corporate governance reports

Strictly comply with the Anti-Corruption law
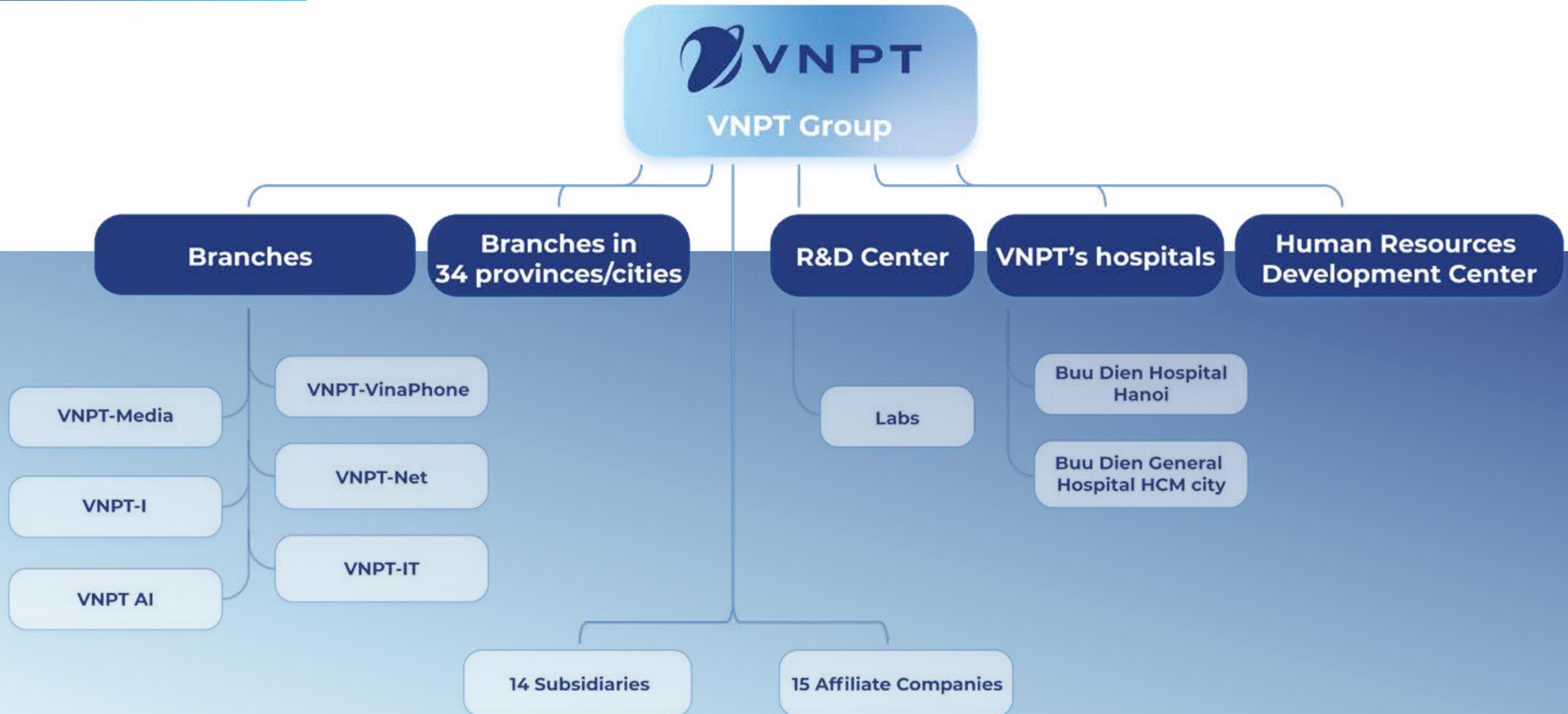
Comply with Intellectual Property regulations

Develop internal Intellectual Property regulations in compliance with Vietnamese and International laws

Develop and implement annual anti-corruption agenda

Structure

VNPT Group

- Branches
  - VNPT-Media
  - VNPT-I
  - VNPT AI
  - VNPT-VinaPhone
  - VNPT-Net
  - VNPT-IT
- Branches in 34 provinces/cities
- R&D Center
  - Labs
- VNPT's hospitals
  - Buu Dien Hospital Hanoi
  - Buu Dien General Hospital HCM city
- Human Resources Development Center

14 Subsidiaries

15 Affiliate Companies

Members' Council

Chairman of the Members' Council

Mr. **To Dung Thai**

Member of the Members' Council

Mr. **Huynh Quang Liem**

Member of the Members' Council

Mrs. **Hoang Kim Binh**

Member of the Members' Council

Mr. **Le Dac Kien**

Member of the Members' Council

Mr. **Nguyen Van Yen**

Member of the Members' Council

Mr. **Nguyen Quoc Cuong**

Member of the Members' Council

Mr. **Vu Trong Hieu**

Board of Executives

President & CEO

Mr.
Huynh Quang Liem

Vice President

Mr.
Nguyen Nam Long

Vice President

Mr.
Nguyen Dinh Danh

Vice President

Mr.
Ngo Dien Hy

Vice President

Mrs.
Tran Thanh Thuy

Vice President

Mr.
Duong Thanh Long

Major subsidiaries and branches

VNPT-VinaPhone

Telecommunications - ICT products and services

VNPT-Media

Television, Multimedia Communication, and Digital products and services

VNPT-Net

Managing and operating the telecommunications network infrastructure

VNPT-IT

Researching, developing, and integrating ICT products, manages ICT infrastructure

VNPT-I

Telecommunications and information technology products in the international market

VNPT-Technology

Manufactures technology and telecommunications equipment, ICT, and digital content

Networks

MOBILE
NETWORK

SUBMARINE CABLE
NETWORK

BROADBAND
NETWORK

VINASAT
SATELLITES

INTER-PROVINCIAL
TRANSMISSION

VNPT

Mobile network

132, 000 BTS Stations
(2G/3G/4G/5G) / 63 provinces/cities

4G network coverage
99% of the population

5G network coverage
Presence in 63 provinces

Average data access speed
5G 587Mbps Download/52Mbps Upload
4G 66Mbps Download/27Mbps Upload

Vinaphone's roaming network
472 mobile service providers
181 countries and territories

Broadband network

Total capacity of international Internet connections

11 Tbps

Fiber coverage

96% of communes nationwide

Fiber speed

200 Mbps → 1 Gbps

Inter-provincial transmission

National backbone, rings, inter-provincial connection
17,500 km

Backbone capacity
10 TB

Inter-provincial transmission capacity
20 TB

VNPT-Net exchanges with partners (Viettel, FPT, SPT, BTLTT) using the 1+1, 1+n method

VINASAT satellite systems

VINASAT

VINASAT-1

- Position: 132°E
- 20 transponders
- C-Band covers Asia-Pacific
- Ku-Band covers South East Asia

2 Satellite Control Stations in Que Duong (Hanoi) and Binh Duong

VINASAT-2

- Position: 131.8°E
- 24 transponders
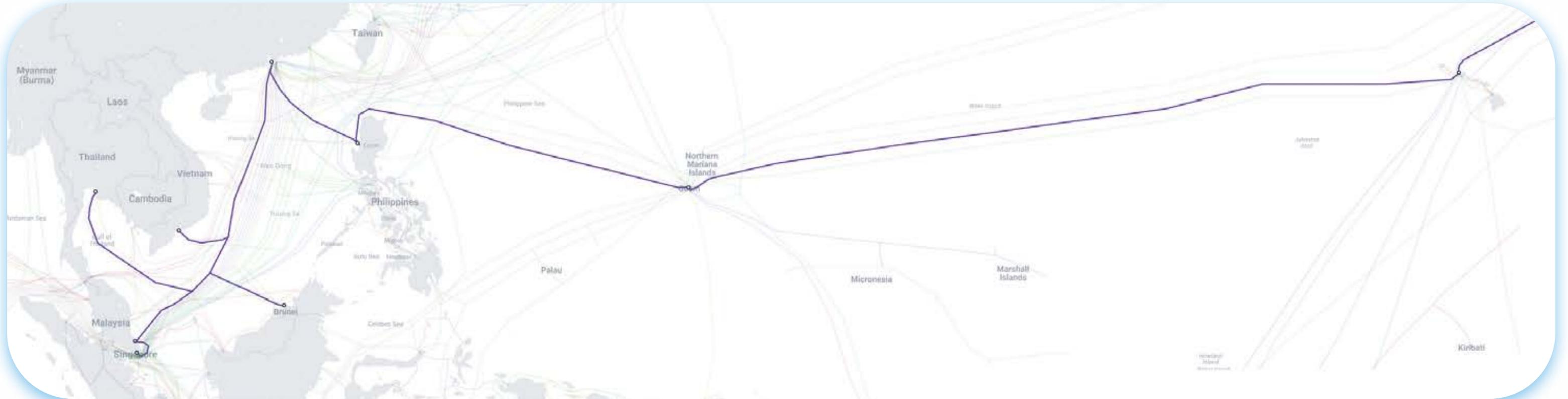- Ku-Band covers South East Asia

APG submarine cable system

Total length
10,400km

Total initial designed capacity
54.8 Tbps

Capacity of VNPT
25 Tbps in all directions

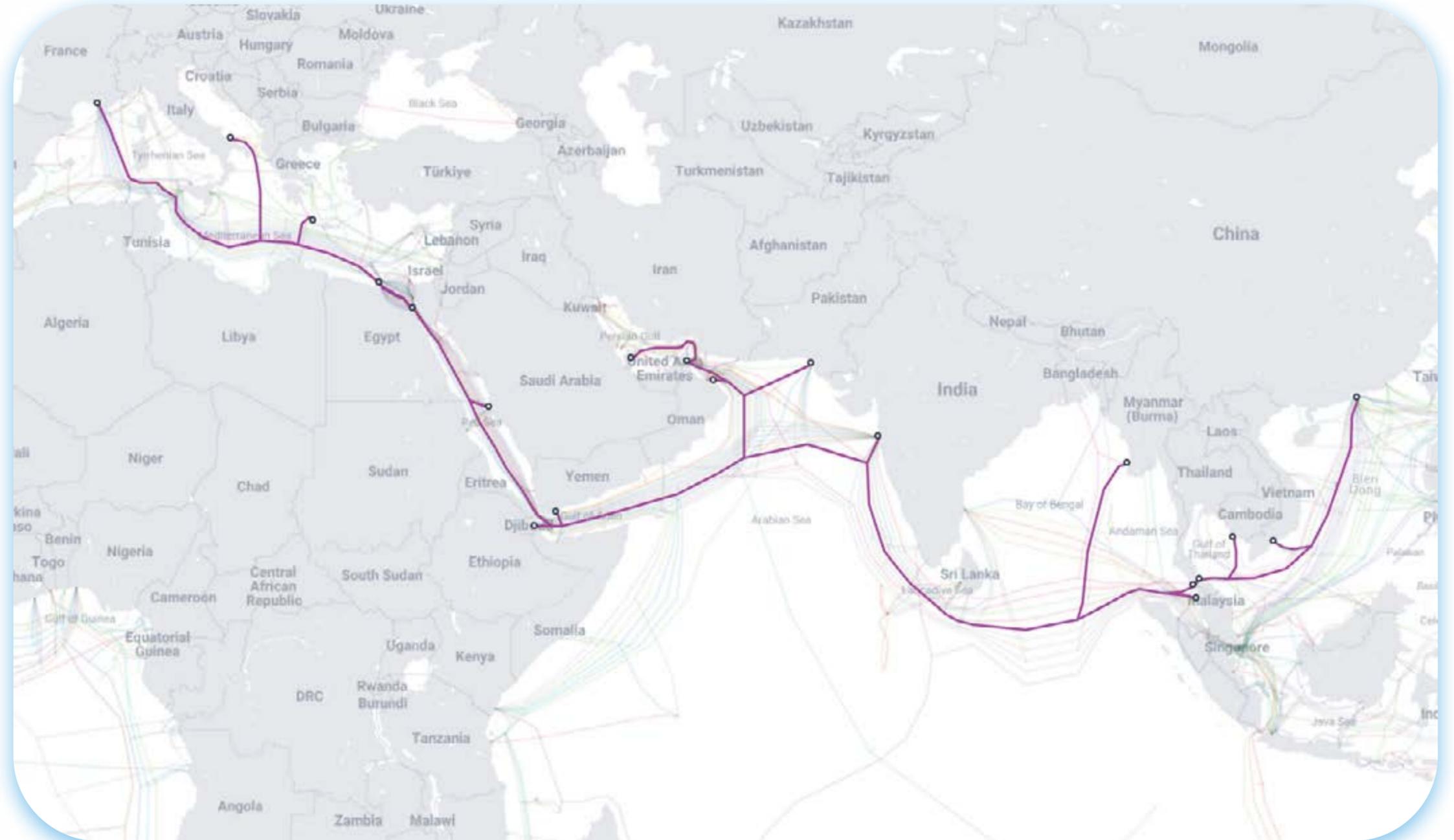# AAG submarine cable system

Total length
20,000 km

Capacity of VNPT
12 Tbps in all directions

AAE-1 submarine cable system

Total length
25,000 km

Total initial designed capacity
40 Tbps

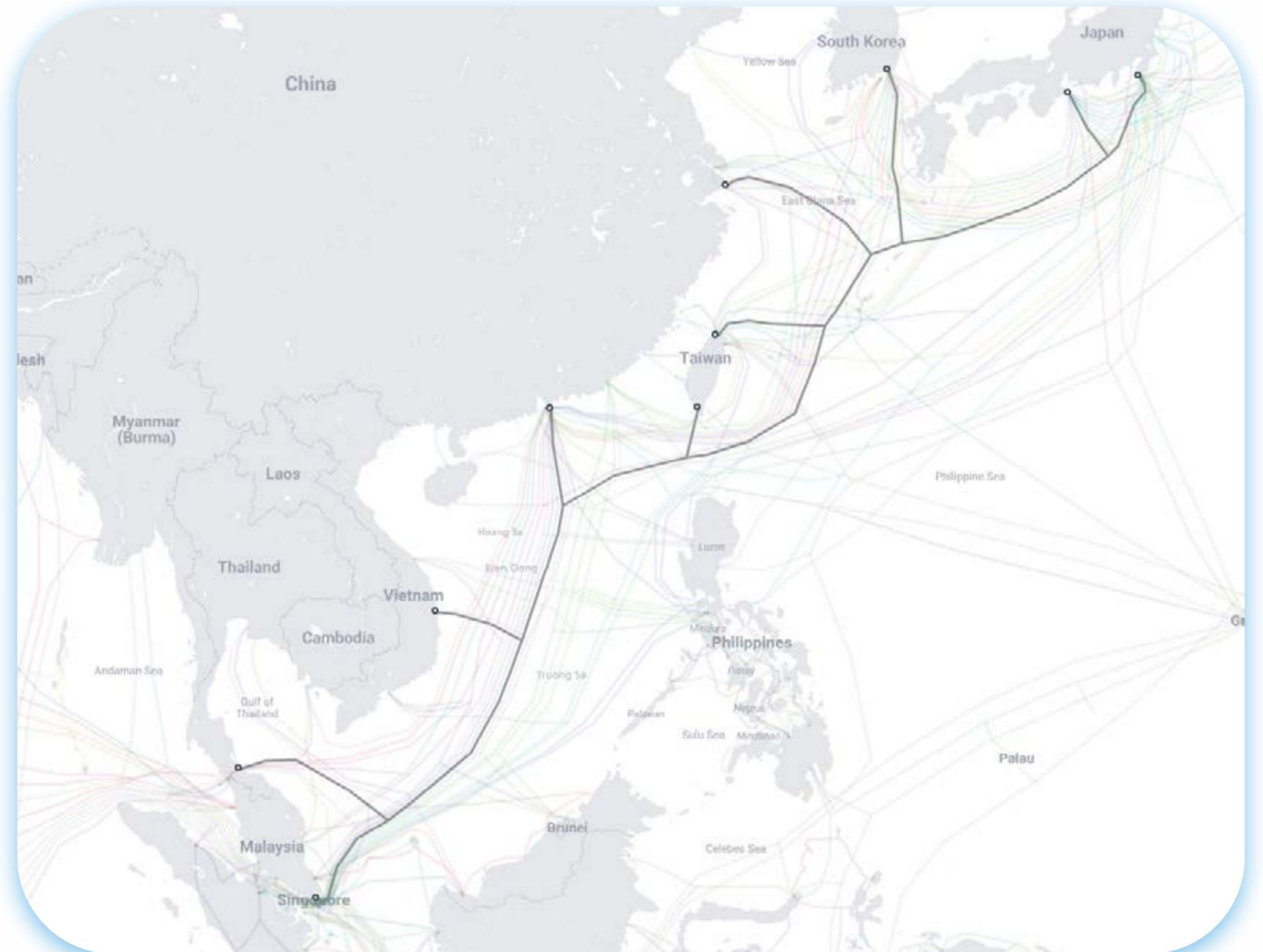**Capacity of VNPT**
4.4 Tbps in all directions

SJC-2 submarine cable system
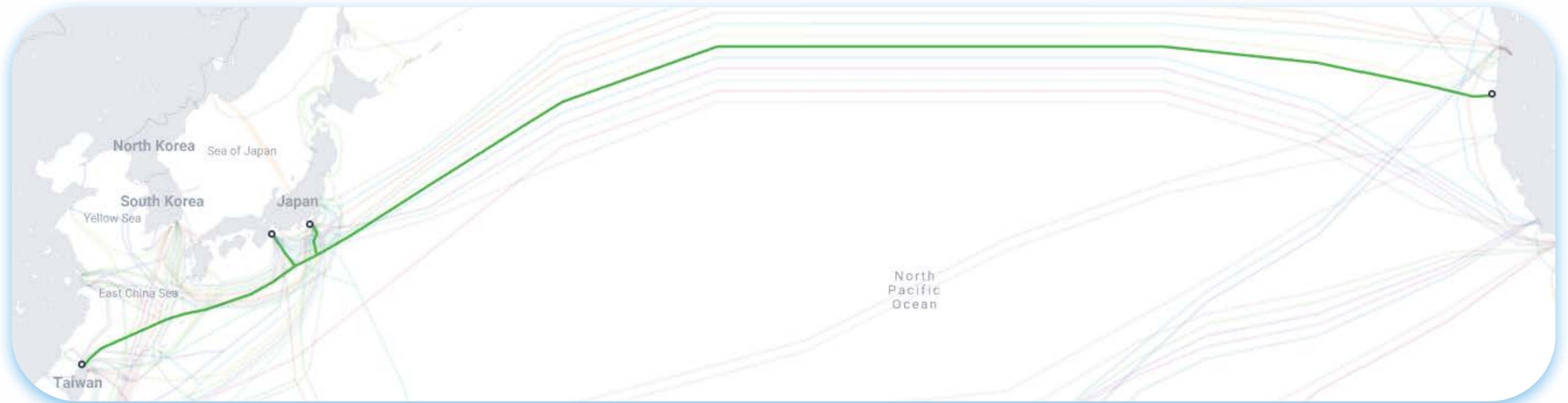
Total length

10,500 km

Total initial designed capacity

144 Tbps

Capacity of VNPT

67 Tbps in all directions

FASTER submarine cable system

Capacity of VNPT **1 Tbps**

VSTN terrestrial cable system

Total length

3,900 km

Total initial designed capacity

4 Tbps
capable of scaling up to more than 12 Tbps

The first fully terrestrial international optical fiber cable route, 100% invested by VNPT.

International Submarine Terrestrial Connection

International Points of Presence (POPs)

VNPT owns and operates both submarine and terrestrial cable systems, directly connecting to over 240 countries and major global economic and financial hubs:
• Cable systems such as AAG, APG, AAE-1, SJC2, FASTER, and VSTN offer high bandwidth and exceptional reliability.

• In Hong Kong and Singapore, VNPT's network is interconnected with leading ISPs, CSPs, and Internet Exchanges (IXs) worldwide.

• International terrestrial cable routes connect Vietnam with China, Laos, Cambodia, and Singapore via cross-border infrastructure.

Products and Services

DIGITAL PRODUCTS/SERVICES FOR ENTERPRISES

TELECOMMUNICATIONS PRODUCTS/SERVICES

DIGITAL PRODUCTS/SERVICES FOR CONSUMERS

INDUSTRIAL TECHNOLOGY PRODUCTS

VNPT

Telecommunications products/services:
Mobile

4G LTE coverage
63 provinces/cities

30 million subscribers
active on network

Outstanding in speed, pricing, and service
Pioneering 5G trials in major cities

Telecommunications products/services:
Fixed broadband

No.1 market share in Vietnam
in 2023 and 2024

> 9 million subscribers
high-speed fixed broadband, extensive coverage and the best experience

VNPT

Telecommunications products/services:
Pay TV

> 6 million subscribers
on IPTV and OTT

~ 200
channels

> 16.000
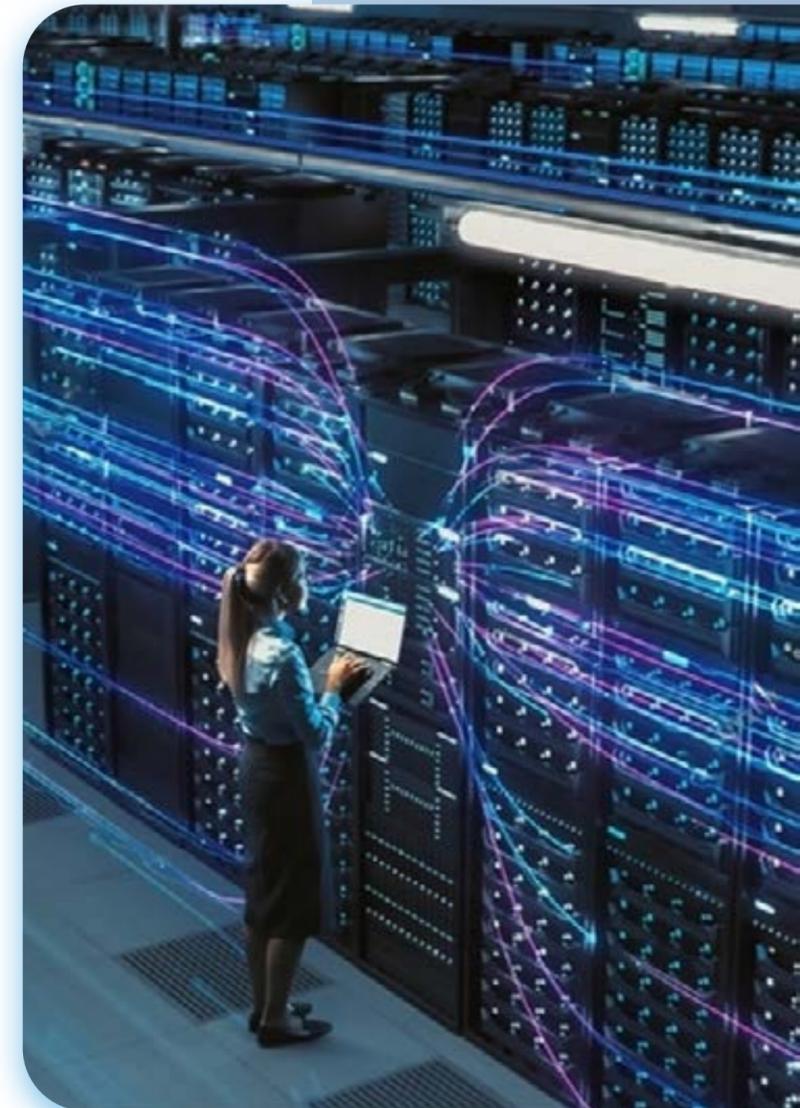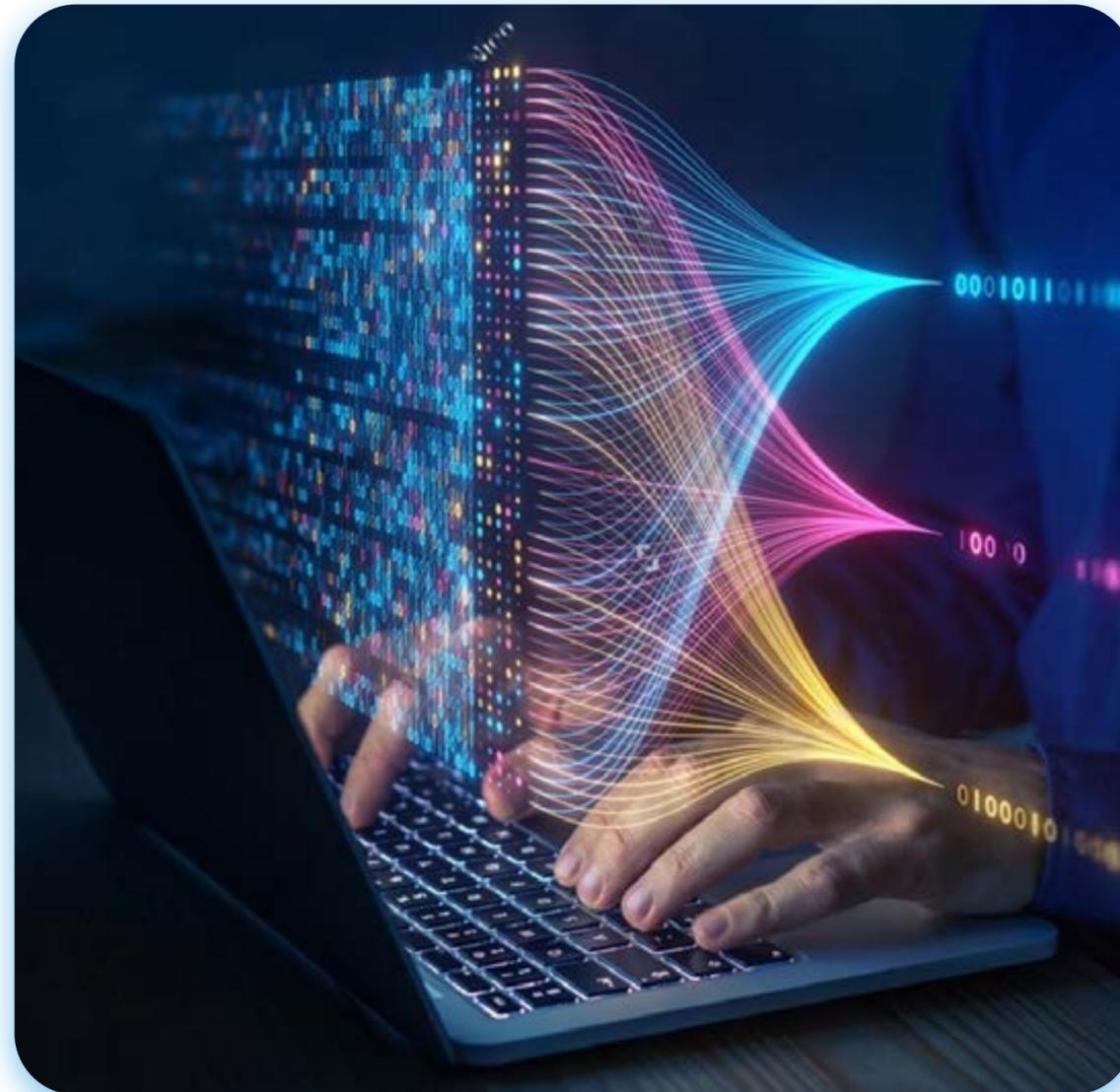hours of high-quality content

Telecommunications products/services:
Data transmission

No.1 market share in Vietnam

Offering a variety of domestic and international transmission services

Collaborating with over 35 international telecommunications service providers

Digital products/services for consumers:
Mobile digital services

Including

Video / Pay TV / Game / Social OTT
Platform Technology services
Digital Content services

> 5 million subscribers
of VinaPhone are using these services regularly

vinaphone

Digital products/services for consumers:
Mobile Financial Services

Including

Credit Scoring
Lead Generation for potential customers
Agent Services

> 3 million transactions
per year

Digital products/services for enterprises:
Digital infrastructure

Data center infrastructure

8 large-scale data centers
achieved Uptime Tier III certification

4 areas
Ha Noi, Ha Chi Minh City and Da Nang

Total operating capacity by 2025
~ 11,000 racks

VNPT IDC

Digital products/services for enterprises:
Digital infrastructure

Cloud infrastructure

The VNPT Cloud strategy and the VNPT Cyber Security ecosystem

Ensuring the ownership of core technology

Significant investment in infrastructure, human resources and equipment

Our partners

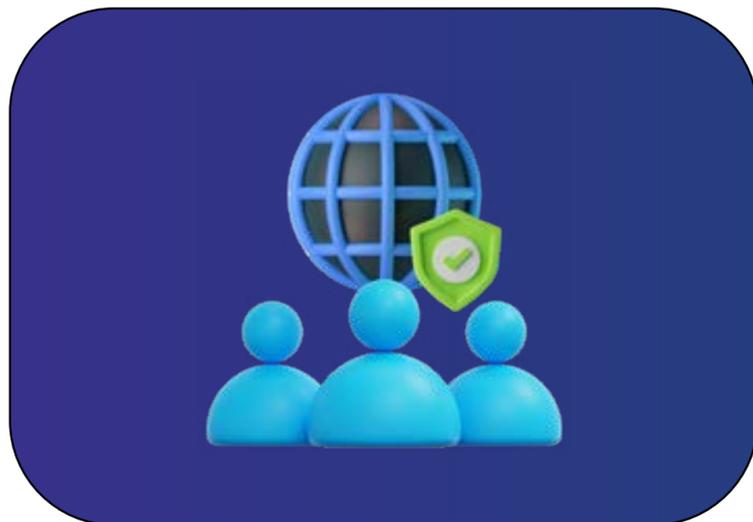# Digital products/services for enterprises:
Digital Government

National E-Government and National Smart City projects

- **National Population Database**
- **National e-Government Service Portal**
- **National Integrated Document Interoperability Platform**
- **Government Reporting and Operation System**
- **National Civil Servants Database**

Digital products/services for enterprises:
Digital Government

VNPT's Digital Government ecosystem covers 63 provinces and cities nationwide

Digital products/services for enterprises:
Digital enterprises

> 450,000
enterprises

> 50,000
household businesses

Top 2 providers in Vietnam for services such as Public Key Infrastructure (PKI), e-invoices, and e-contracts

VNPT eContract — Tiên phong nền tảng hợp đồng số

VNPT·TAX

VNPT — An toàn từng giao dịch — CA

Digital products/services for enterprises:
Digital health

Digital health ecosystem
2,000 hospitals
100,000 beds
7,500 facilities

Health records
20 Depts of Health
20 million e-health records

Electronic Medical Records VNPT EMR
14,000 pharmacies
64 clinics
63 facilities
11 facilities using EMR

Digital products/services for enterprises:
Digital education

Deploy in all 63 provinces and cities nationwide

- **> 31,500** educational institutions
- **> 800,000** teacher profiles
- **~ 11 million** student profiles
- **2 million** digital student records
- **10 million** downloads of the vnEdu Connect app on Android and iOS

vnEdu
Mạng giáo dục Việt Nam

Digital products/services for enterprises:
Digital agriculture

Digital agriculture ecosystem

- **34 provinces/cities** deployed
- **300,000** household agriculture businesses
- **3,000** enterprises

Our partners

PETERSON FARM SOLUTIONS

CONTROLUNION

RYNAN SMART AGRICULTURE

Digital products/services for enterprises:
Cybersecurity

Provide cybersecurity services to government agencies and businesses (banks, financial institutions, corporations, conglomerates)

Member of the Forum of Incident Response and Security Teams (FIRST) – a global network of cybersecurity and incident response centers. Annual speaker at the Security Typhoon conference in South Korea.

CREST-certified cybersecurity products and services – recognised by the Council of Registered Ethical Security Testers.

Top-ranked White Hat hackers globally. Ranked in the Top 7 at Russia's prestigious Hacking Week.

Our partners

IBM

THALES

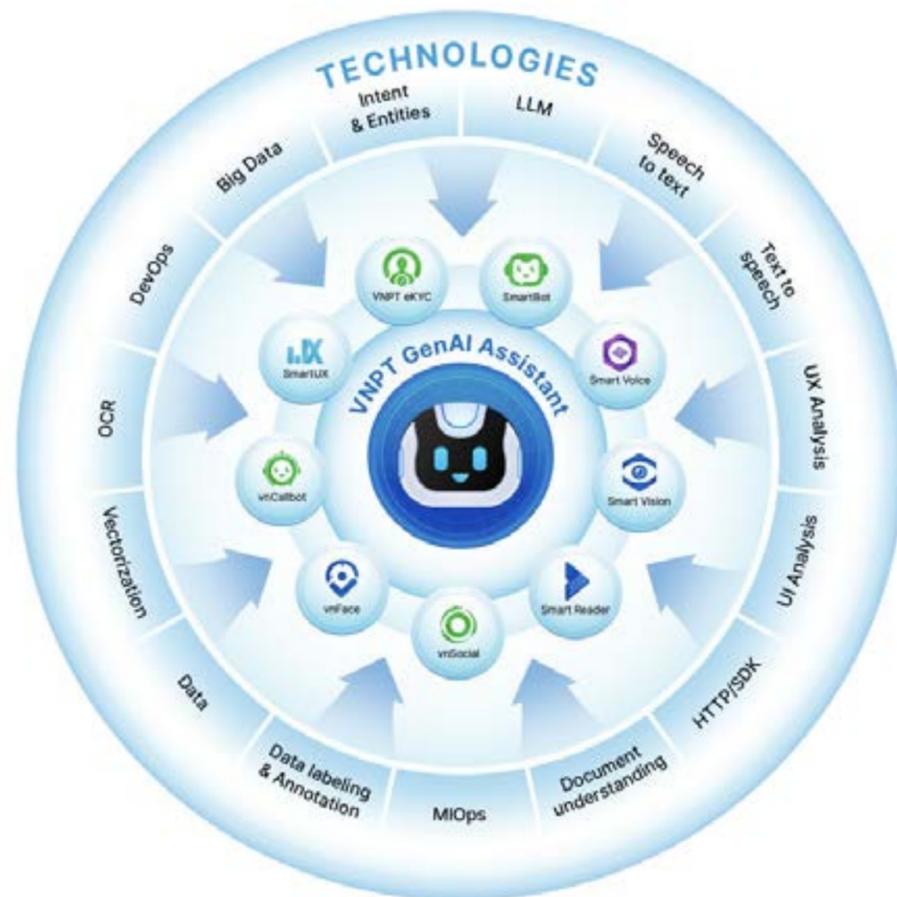GROUP-IB

paloalto NETWORKS
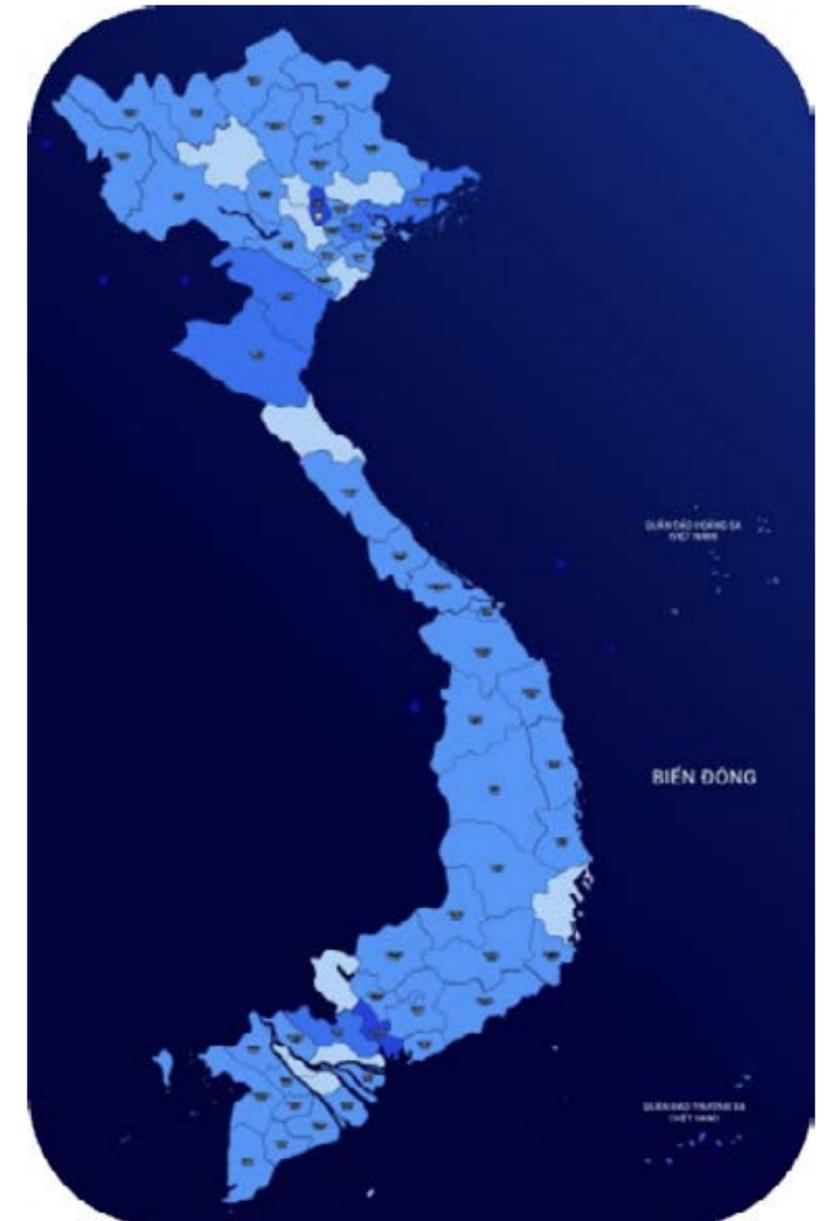
Microsoft

kaspersky

NPCORE

VNPT

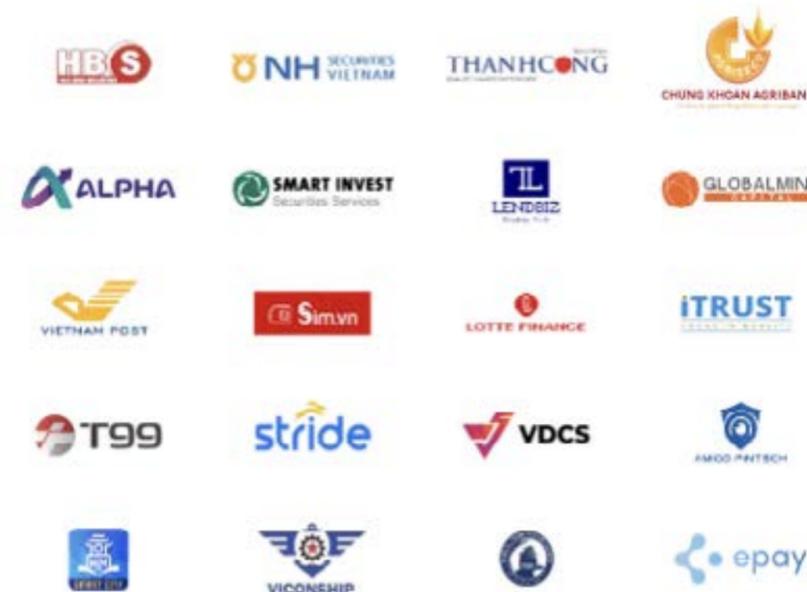# Digital products/services for enterprises:
Platform technology

Creating Value from Data with a Specialised GenAI Assistant

Top 1 Vietnamese LLM Model Evaluated by JAIST, Japan

GPU INFRA	BIG DATA INFRA	
80,000+ TFLOPS	**1** PETABYTE	**100 bil.** Events/day
100+ enterprises clients	**30+** government clients	**1.5 bil.** requests delivered

Industrial technology products:

Core Technologies in 5 areas

Wireless Broadband

Fixed Broadband

IoT

5G Technology

Digital Transformation

TARGET BY 2030
Become an Original Design Manufacturer

VNPT
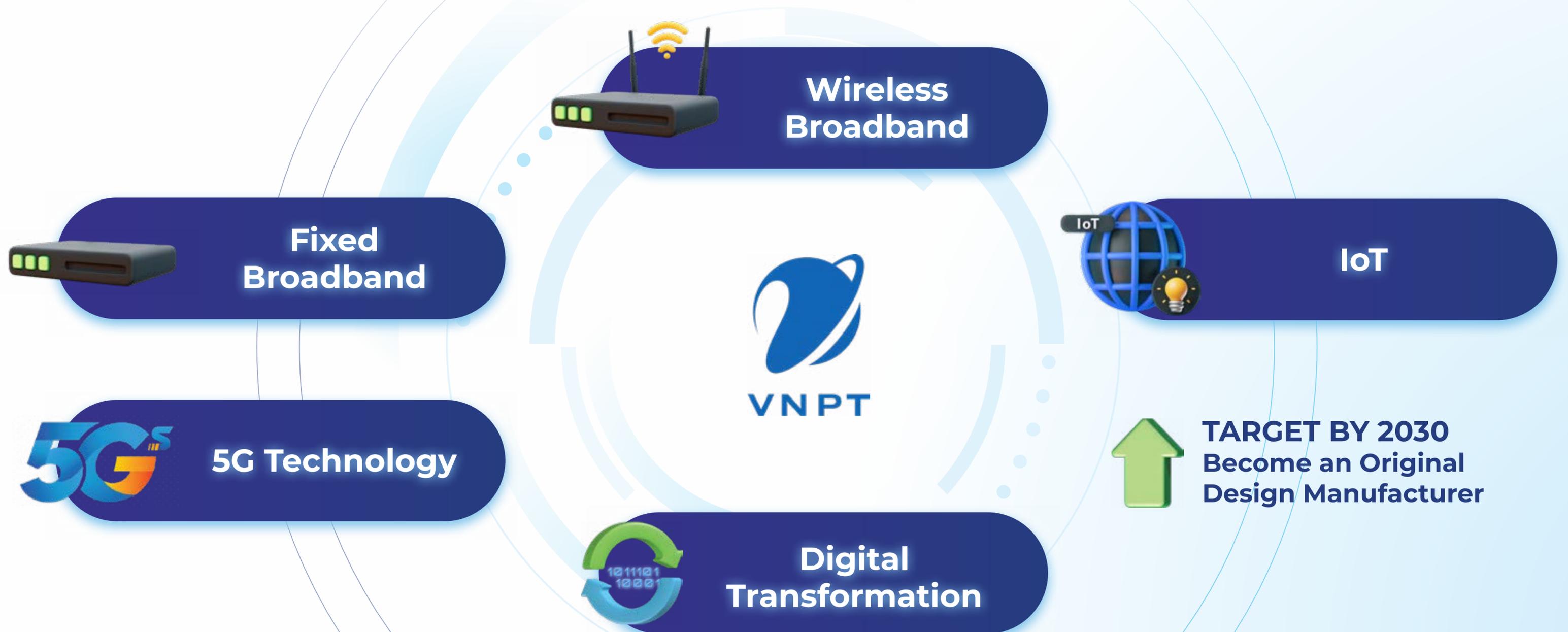
Key performance indicators

2024

REVENUE	**2.31 BIL. USD**
TOTAL ASSETS	**4 BIL. USD**
BRAND VALUE	**2.6 BIL. USD**

Total employees

32,502 (March 2025)

NUMBER OF BRANCHES, POINT OF SALES, AND AUTHORIZED RESELLERS

Telecommunications (infrastructure)
63 provinces/cities

Number of authorized resellers
~ 11,500

Number of point of sales
~ 80,000

NUMBER OF CUSTOMERS:

Individual customers
(March 2025)

Mobile subscribers	**30,831,604**
Fixed broadband subscribers	**9,231,264**

Pay TV subscribers	**~6,000,000**

Enterprise customers	**~500,000**
Government agencies	**~50**

International awards

TMF Excellence Awards 2023 in Customer Experience

Top 3 most valueable brand in Vietnam

Information Technology awards

Fastest mobile network in Vietnam

Sale, Marketing, Customer Experience and Operation award

Cybersecurity awards

National awards

Industrie 4.0 Award

Exellent DX products and services (19 solutions)

Exellent DX enterprise
(Only VNPT received the award along with 7 excellent provinces)

Make in Viet Nam award 2024

Vietnam Brand Value 2024

Golden key award 2024

Most Favoured Network Provider Vietnam Game Awards 2024

ASEAN digital award 2024

Top 14 whitehat hacker global Top 7 Redteam Standoff 2024

2023 awards

2024 awards

Devices and Networks

ERICSSON   CISCO   NOKIA

Satellite

THALES   AIRBUS

Data center

NTT DATA Global IT Innovator   NEXT DC   SambaNova Systems

Technology, IoT, AI, Cybersecurity

Microsoft   amazon   Google   Meta   Qualcomm   ERICSSON   Rostelecom   ALTAIR   kaspersky   NTT EAST

Digital Health

LOTTE DATA COMMUNICATION

Digital agriculture

PETERSON FARM SOLUTIONS   CONTROL UNION   RYNAN SMART AGRICULTURE

Bilateral Partnerships

VNPT

Multilateral Partnerships

Our strategic roadmap

Telco ➡️ **Techco**

2030
Become a digital enterprise successfully penetrating regional and global markets

Top^{10}
Leading telecom enterprise in digital transformation across ASEAN

2035
Become the Platform of Every Customer and own the Ecosystem of Everything

Top^{5}
Digital technology pioneer driving national digital transformation in Vietnam

Our strategic roadmap

TECHNOLOGY, NETWORK AND INFRASTRUCTURE DEVELOPMENT

**Pioneer in developing
and applying core technologies:
SDN/NFV, infrastructure virtualization,
cloud computing technology, AI/Big Data...**

Our strategic roadmap

BUSINESS COOPERATION AND PARTNER ECOSYSTEM FOR DEVELOPING PRODUCTS/SERVICES

Internet of Things (IoT)

Digital transformation platforms for small and medium-sized enterprises (SMEs) and corporate customers

Digital services for government and ministries (Smart City)

Digital services for households and individual customers (VNPT Money e-wallet, MyTV premium TV platform, DigiLife platform)

Contacts

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Fax: (+84) 24 33992299
Website: https://vinaphone.com.vn/

VNPT-MEDIA CORPORATION

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Tel: (+84) 24 3772 2728
Fax: (+84) 24 3772 2733
Website: https://vnptmedia.vn/

VNPT-NET CORPORATION

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Tel: (+84) 24 37877777
Fax: (+84) 24 37876600
Website: https://vnptnet.vn/

VNPT-TECHNOLOGY COMPANY

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Fax: (+84) 24 3784 0925
Website: https://www.vnpt-technology.vn/en

VNPT-IT COMPANY

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Website: https://vnptit.vn/